

Trälhavets Boat Club:

## “A SUBLIFT pays off in two years”

Trälhavets Boat Club in Åkersberga outside Stockholm uses Swede Ships SUBLIFT for the launch and recovery of boats.

– It is safer, easier and is a much cheaper way compared to the methods we used before, says the club’s secretary, Gunnar Lundell.

**TRÄLHAVETS BÅTKLUBB IS** the country’s second largest yacht club with a total of 1700 members, 1200 boats and 700 berths in the three ports.

Previously we hired two mobile cranes for launching and hoisting our members’ boats. That solution is expensive.

– It was in 2004 that we investigated what a SUBLIFT with 12 tons capacity would cost. We quickly realized that what we paid for the crane hire in a year was half of the



Gunnar Lundell of Trälhavets boat club shows how launching with the SUBLIFT works.

Photograph: Hans Palmekrans

value of a SUBLIFT, that it would return the investment in two years.

The club invested in two machines with a lifting capacity of 12 tonnes. The cranes used in the past was limited to 5 ton.

– With two SUBLIFT in operation suddenly our members’ boats became bigger. We were so pleased with the 12 ton machines that we added a larger 25 ton model so that we could lift even bigger boats.

Every ninth year we sell an old machine and invest in a new SUBLIFT so that we always have a fresh and modern machine park.

In addition to that the investment pays off quickly the boat club have listed many other advantages.

– Previously when we launched the boats we first had a crane that lifted it on to a trailer pulled by a tractor that brought the boat down to the water. Then there was a second crane that lifted it off the trailer into the water. In the autumn the process was reversed putting the boats back in their cradles. The launching was perceived as stressful and there is always a considerable risk when a boat is hanging high in the air below a crane.

Now it’s easy to lift off the boat from the cradle and bring it straight into the water.

It is also easier since the boat hoist moves smoothly and boats can be launched and up-slipped in no particular order.

– It is appreciated by the members, Gunnar says Lundell.

